



# Newsletter

May 2017

Nexam Chemical's CTO, Dane Momcilovic, presents at a polyamide conference in Cologne



In Cologne, Germany, on 6-7 June, the conference - "Performance Polyamides 2017" will be held. The focus of the conference will be the development of new formulations and applications for high-performance polyamides. At the conference Nexam Chemicals CTO Dane Momcilovic will, as one of few chosen, make a presentation entitled "Novel technology for polyamide modification using selective additives". The conference examines the latest advances in polyamide resins for demanding technical applications in sectors as automotive, electrical/electronic, medicine, construction, etc. Read more about the conference at its [website](#).



## Interview with Per-Ewe Wendel – member of the Board since 2015

### **Per-Ewe, can you give us a short presentation of yourself?**

I have recently reached the official retirement age but continue to work and have my own consulting business with a number of Board assignments. I have worked in the automotive industry since 1975, except during four years when I was a partner in a small company within the food industry.

### **You have been a member of the Board for two years. What was it that originally made you accept the nomination?**

I think it is a very exciting growth company with an interesting product that has potential in a large and growing market. I also saw that the people working with the company are very competent and have a drive to move forward and I wanted to be a part of this inspiring environment.

### **What, from your long experience, do you bring with you to the company and the Board?**

I have been working with plastic products for the automotive industry for many years. This is an industry with many possibilities when it comes to plastic. From my work within [Fordonskomponentgruppen](#), I have an understanding of the requirements and requests of improvements within this sector.

### **What is the most important role for the Board driving the development of the company's business forward?**

To point out the direction of the company and actively work with the strategic questions together with the management. In such a, so far, small company, we in the Board are able to work very closely to the management and be a speaking partner in the daily business. We are also able to share the contacts and network that we have established.

### **What is the most important question for the Board at the moment?**

To establish continuous sales. On top of that we have important strategic questions concerning meeting the expected volume growth.



### **How do you think the company has developed during the years that you have been on the Board?**

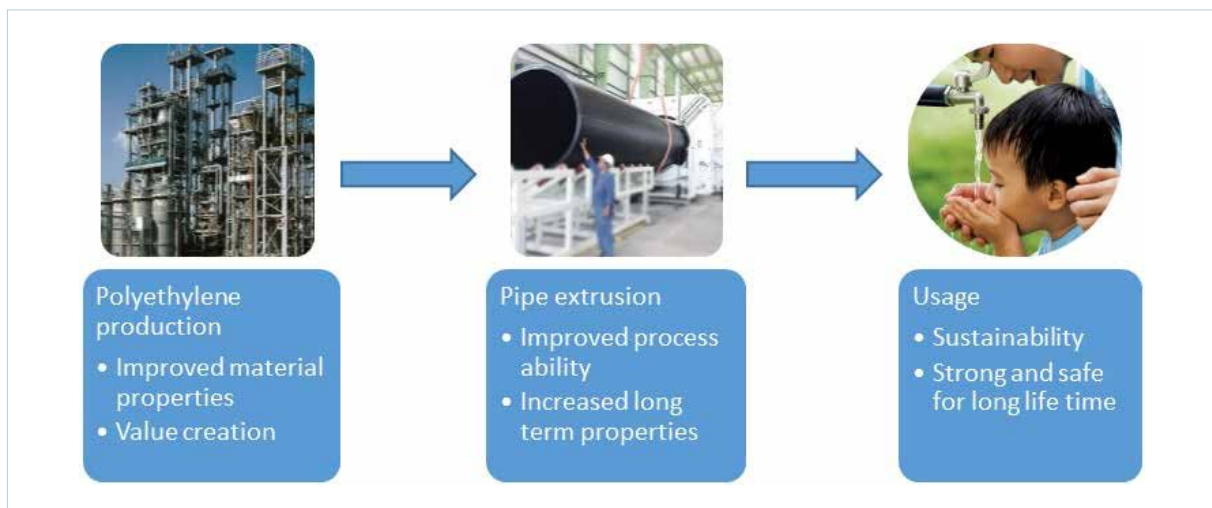
The development has been positive in qualifying our chemistry with a number of major large customers in all of our focus areas. We have been able to sell our technology to a number of customers of which some have passed all steps in their test cycles, while many other customers are in the last phases of testing. We have also developed masterbatch containing our additives and I see that as essential going forward in creating sales.

### **Within what area or application where Nexam Chemical can add value do you see as most interesting for the future?**

Our chemistry can improve process ability and productivity in our customer's production processes and I see that as important in this mature industry where everyone is looking for improved margins. Another important feature is the reduction of the thickness of plastic material while improving properties.

## NEXAMITE<sup>®</sup>-modified polyethylene pipes benefits throughout the value chain

Pipes have many functions in our daily lives. They provide us with water, energy in form of gas, protects broadband fibers from damage, distribute water for farming and hot water for underfloor heating in our houses, and takes care of rainwater and sewers. More and more plastic is used in pipes and one of the more common plastics is polyethylene (PE). Nexam Chemical has products that can be used to modify and improve the properties of PE-pipes. Nexam Chemical can add value for all parts in the value chain concerning polyethylene pipes.



NEXAMITE<sup>®</sup> is added by the polyethylene producer in their existing production plant without requiring any additional investment in the production equipment. When processing the plastic granules the plastic is modified with NEXAMITE<sup>®</sup> which creates enhanced properties all the way forward in the value chain. Enhanced material properties also provide a stronger product offering for the manufacturer.

The pipe manufacturer benefits from higher melt strength which NEXAMITE<sup>®</sup> contributes to through better control of the production process. One example of this is when manufacturing large infrastructure pipelines. These pipes can have a diameter of around two meters and weigh about half a ton per meter. When producing the pipes there is a risk of the pipe losing its shape before it can cool down. NEXAMITE<sup>®</sup> can reduce this problem and improve productivity in the production process.

NEXAMITE<sup>®</sup> enhances the long-term properties in the pipes allowing the users to gain enhanced properties in their installed pipe systems. Many pipes are under regulatory control and must be certified and comply with specific standards. Pipes for applications such as water, heat and gas must, before they can be sold and installed, undergo extensive testing to ensure that they meet these standards.

## Annual General Meeting 2017

On Tuesday, 16 May, Nexam Chemical held its Annual General Meeting. About thirty persons came to Elite Hotel Ideon in Lund and a total of 16 million shares were represented, i.e. 25 percent of all outstanding shares. We started with mingle with coffee and various pastries. The Chairman of the Board, Lennart Holm, opened the meeting in a slightly shaded room since a large part of Lund suffered from a power failure. CEO Anders Spetz therefor had to manage his presentation without support from his laptop and instead, with words, vividly

paint the pictures in his presentation until the power finally returned. Many interesting and initiated questions were asked in connection to the presentation which gave a fruitful dialogue. The AGM approved the Annual Report 2016 and all members of the Board were re-elected until next AGM. Many thanks to all who came and participated in the meeting. We hope that even more shareholders will take the opportunity to participate in the next AGM.

## Video interview with CEO Anders Spetz



During June, a video interview will be conducted with CEO Anders Spetz, where he describes Nexam Chemical's ongoing operations and the development in the company's various focus areas. The video will be published during the second half of June.